#### November 2006

### **Flash Report**

The Employees' Retirement System of the County of Milwaukee

**MERCER** 

**Investment Consulting** 

#### **Trustees' Summary**

The Total Fund had an aggregate market value of approximately \$1.6 billion at the end of November. The Total Fund gained 2.4 % during the month, leading the Reference Index by 20 basis points.

The large cap domestic equity market, as measured by the Russell 1000 Index, advanced 2.1% during the month and small cap equity, as measured by the Russell 2000 Index, gained 2.6%. Value outperformed growth in both the large cap and small cap arenas.

The international equity markets gained 3.0% during November, as measured by the EAFE Index of developed markets. Emerging market equities, as measured by the MSCI Emerging Markets Index, advanced 7.4%.

The investment-grade fixed income market, as measured by the Lehman Aggregate Index, increased 1.2% during the month. High yield issues led the broad market gaining 1.6%, as measured by the Merrill Lynch High Yield Index.

#### **Recommendations and Comments**

- The Fund is currently underweight core fixed income and slightly overweight high yield fixed income, relative to the policy.
- \$10 million was sourced from the mid cap segment of the Plan (Artisan, EARNEST and Hotchkis & Wiley) during November to fund benefit payments.
- JP Morgan will give a due diligence presentation during the December meeting.

### MANAGER REPORTED PERFORMANCE As of November 30, 2006

	Assets (\$ millions)	November	Year To Date	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Since Inception	Inception Date
Total Fund (1)	1,604.27	2.4	13.4	15.4	13.7	11.2	8.1	9.4	_	
vs. Composite Market Index CPI + 4% (1 Month in Arrears)		2.2 -0.2	12.8 5.9	14.6 5.3	12.0 6.9	9.8 6.6	6.6 6.6	8.7 6.5	- -	
LARGE CAP VALUE EQUITY MANAGER										
Boston Partners Boston Partners - Net	165.61	2.8 2.8	17.0 16.8	18.7 18.5	17.9 17.7	10.2 9.9	10.5 10.3	10.8 10.5	12.8 12.5	8/1/95
vs. Russell 1000 Value + 1% S&P 500 + 1% CPI + 6.5% (1 Month in Arrears)		2.4 2.0 0.0	20.5 15.1 8.5	21.3 15.2 7.8	17.5 12.8 9.4	11.9 7.1 9.1	8.5 2.8 9.1	11.6 9.1 9.0	13.5 11.2 9.0	
LARGE CAP GROWTH EQUITY MANAGER										
Mellon Capital Management - Ru 1000 Growth Index Mellon Capital Management - Ru 1000 Growth Index - Net	105.12	2.0 2.0	8.8 8.7	8.4 8.4	8.0 8.0	2.7 2.6	N/A N/A	N/A N/A	0.6 0.6	5/31/01
vs. Russell 1000 Growth		2.0	8.7	8.4	8.0	2.6	-3.6	5.2	0.6	
LARGE CAP EQUITY INDEX										
Mellon Capital Management - S&P 500 Mellon Capital Management - S&P 500 - Net	117.89	1.9 1.9	14.2 14.2	14.3 14.2	11.9 11.8	6.1 6.1	1.8 1.8	8.1 8.1	11.0 11.0	4/13/95
vs. S&P 500		1.9	14.2	14.2	11.8	6.1	1.8	8.1	11.0	
MID CAP VALUE EQUITY MANAGER										
Hotchkis & Wiley Hotchkis & Wiley - Net	34.00	3.3 3.2	15.8 14.9	18.2 17.2	N/A N/A	N/A N/A	N/A N/A	N/A N/A	15.4 14.5	2/18/05
vs. Russell Mid Cap Value + 1% CPI + 5.7% (1 Month in Arrears)		3.3 -0.1	<b>27.2</b> 7.8	<b>21.2</b> 7.0	21.0 8.6	17.6 8.3	15.6 8.3	14.5 8.2	18.5 8.8	
MID CAP GROWTH EQUITY MANAGER										
Artisan Partners Artisan Partners - Net	34.22	4.2 4.2	10.9 10.1	12.0 11.0	13.4 12.5	8.3 7.5	N/A N/A	N/A N/A	5.8 5.0	6/12/00
vs. Russell Mid Cap Growth CPI + 5.7% (1 Month in Arrears)		3.9 -0.1	11.7 7.8	12.9 7.0	13.5 8.6	9.2 8.3	3.1 8.3	8.5 8.2	-0.9 <b>8.2</b>	

<sup>(1)</sup> Total Fund returns represent actual returns through 9/30/2006 and estimated performance thereafter.

Policy Measures are Highlighted

#### MANAGER REPORTED PERFORMANCE As of November 30, 2006

MID CAP CORE EQUITY	Assets (\$ millions)	November	Year To Date	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Since Inception	Inception Date
EARNEST Partners EARNEST Partners - Net	34.32	2.7 2.7	11.9 11.3	12.9 12.1	N/A N/A	N/A N/A	N/A N/A	N/A N/A	14.3 13.6	2/18/05
vs. Russell Mid Cap Index + 1% CPI + 5.7% (1 Month in Arrears)		3.7 -0.1	16.2 7.8	<b>17.5</b> 7.0	<b>18.2</b> 8.6	14.8 8.3	11.7 8.3	13.0 8.2	16.7 8.8	
Reinhart & Mahoney Reinhart & Mahoney - Net	13.10	2.6 2.4	20.5 19.7	21.1 20.4	N/A N/A	N/A N/A	N/A N/A	N/A N/A	17.1 16.5	2/18/05
vs. S&P 400 CPI + 5.7% (1 Month in Arrears)		3.2 -0.1	10.9 7.8	11.6 7.0	13.9 8.6	<b>12.1</b> 8.3	11.1 8.3	13.5 8.2	13.0 8.8	
SMALL CAP EQUITY MANAGERS										
Westfield Capital Management Westfield Capital Management - Net	49.57	3.2 N/A	12.6 N/A	12.7 N/A	10.0 N/A	11.0 N/A	N/A N/A	N/A N/A	6.4 N/A	2/6/01
vs. Russell 2000 Growth CPI + 5.9% (1 Month in Arrears)		<b>2.4</b> -0.1	<b>13.6</b> 7.9	13.4 7.2	10.8 8.8	8.3 8.5	2.1 8.5	5.1 8.4	5.5 8.4	
AQR AQR - Net	43.40	3.4 3.4	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	5.9 5.9	10/2/2006
vs. Russell 2000 Value Russell 2000 + 2% CPI + 5.9% (1 Month in Arrears)		2.9 2.8 -0.1	22.4 18.0 7.9	21.5 19.4 7.2	17.5 16.2 8.8	16.6 14.7 8.5	16.6 11.5 8.5	13.5 11.7 8.4	2.9 2.8 -0.1	
INTERNATIONAL EQUITY MANAGERS										
Capital Guardian Capital Guardian - Net	91.44	2.1 2.0	17.9 17.4	25.6 25.0	19.6 19.0	13.9 13.3	5.7 5.2	11.1 10.6	11.0 10.4	9/1/94
vs. EAFE + 1% CPI + 6.7% (1 Month in Arrears)		3.1 0.0	23.9 8.7	29.7 8.0	23.2 9.6	15.9 9.3	6.6 9.3	8.6 9.2	8.4 9.2	
Grantham, Mayo Grantham, Mayo - Net	161.73	3.0 3.0	22.9 22.1	29.4 28.5	25.8 24.9	23.2 22.3	14.5 13.7	12.8 12.0	12.5 11.7	4/13/95
vs. EAFE + 1% CPI + 6.7% (1 Month in Arrears)		3.1 0.0	23.9 8.7	29.7 8.0	23.2 9.6	15.9 9.3	6.6 9.3	8.6 9.2	8.7 9.2	

Policy Measures are Highlighted

#### MANAGER REPORTED PERFORMANCE As of November 30, 2006

INTERNATIONAL SMALL CAP EQUITY MANAGER	Assets (\$ millions)	November	Year To Date	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Since Inception	Inception Date
Capital Guardian Capital Guardian - Net	63.44	3.7 3.7	17.8 17.2	28.9 28.3	32.3 31.6	24.5 23.8	10.2 9.6	N/A N/A	11.9 11.3	10/31/97
vs. MSCI World Ex U.S. Small Cap + 1% CPI + 6.9% (1 Month in Arrears)		4.3 0.0	15.2 8.8	24.1 8.2	24.6 9.8	21.3 9.5	12.0 9.5	7.7 9.4	10.2 9.4	
CORE FIXED INCOME MANAGERS										
JPMorganChase JPMorganChase - Net	112.28	1.1 1.1	5.2 5.0	6.3 6.1	N/A N/A	N/A N/A	N/A N/A	N/A N/A	6.6 6.4	11/1/05
vs. LB G/C + 0.5% LB Aggregate + 0.5% CPI + 2.6% (1 Month in Arrears)		1.2 1.2 -0.3	5.0 5.4 4.9	6.1 6.4 3.9	4.5 4.7 5.5	5.7 5.5 5.2	7.1 7.0 5.2	6.7 6.7 <b>5</b> .1	6.1 6.4 3.9	
Mellon Capital Management Mellon Capital Management - Net	219.95	1.2 1.2	5.0 4.9	6.0 5.9	4.3 4.2	5.1 5.0	6.5 6.5	6.3 6.2	6.2 6.1	1/31/96
vs. LB Aggregate		1.2	4.9	5.9	4.2	5.0	6.5	6.2	6.1	
Loomis, Sayles Loomis, Sayles - Net	99.35	1.8 1.8	6.2 6.1	9.1 9.0	7.2 7.1	9.3 9.2	9.9 9.7	8.4 8.3	10.0 9.9	6/30/91
vs. Fixed Income Reference Index + 0.5% (1) LB Aggregate + 0.5% CPI + 2.6% (1 Month in Arrears)		1.2 1.2 -0.3	5.4 5.4 4.9	6.4 6.4 3.9	4.7 4.7 5.5	5.5 5.5 5.2	5.5 5.5 <b>5.2</b>	6.8 6.7 <b>5</b> .1	8.1 7.9 <b>5.4</b>	

<sup>(1)</sup> The Fixed Income Reference Index consists of the 50/50 benchmark until May 1999 and the Lehman Brothers Aggregate Index thereafter.

Policy Measures are Highlighted

#### Flash Report

#### MANAGER REPORTED PERFORMANCE As of November 30, 2006

	Assets		Year To						Since	Inception
HIGH YIELD FIXED INCOME MANAGER	(\$ millions)	November	Date	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Inception	Date
Loomis, Sayles	146.51	2.0	7.7	11.2	9.9	12.1	10.3	9.2	12.4	11/30/82
Loomis, Sayles - Net		2.0	7.6	11.1	9.8	12.0	10.2	9.1	12.3	
vs. Merrill Lynch High Yield + 1.5%		1.7	11.8	13.0	10.3	11.0	8.7	8.3	N/A	
CPI + 5.0% (1 Month in Arrears)		-0.1	7.1	6.3	7.9	7.6	7.6	7.5	N/A	
REAL ESTATE MANAGERS										
ING Clarion Real Estate Securities	81.04	4.9	39.7	40.7	30.5	25.9	24.2	N/A	15.6	1/13/97
ING Clarion Real Estate Securities - Net		4.8	39.2	40.2	30.1	25.4	23.7	N/A	15.1	
vs. Wilshire REIT Index + 1%		4.9	40.1	40.4	30.6	26.1	25.2	17.8	16.7	
MSCI US REIT Index + 1%		4.8	38.4	39.3	29.2	25.3	24.0	16.8	15.7	
CPI + 5.9% (1 Month in Arrears)		-0.1	7.9	7.2	8.8	8.5	8.5	8.4	8.4	
VENTURE CAPITAL MANAGERS										
Adams Street Partners (1)	18.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A		10/1/92
Adams Street Partners (1)	1.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A		1/2005
Progress (1)	0.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A		7/1/95

<sup>(1)</sup> Market value is as of June 30, 2006 Policy Measures are Highlighted

# ASSET ALLOCATION As of November 30, 2006

Role	Current Allocation	Current Policy	Minimum Allocation	Maximum Allocation
Total Large Cap Equity	24.2 %	20.0 %	17.0 %	25.0 %
Boston Partners	10.3			
Mellon Capital Russell 1000 Growth	6.6			
Mellon Capital S&P 500	7.3			
Total Medium Cap Equity	<b>7.2</b> %	6.0 %	4.0 %	7.5 %
Artisan Partners	2.1			
Hotchkis & Wiley	2.1			
EARNEST Partners	2.1			
Reinhart & Mahoney	0.8			
Total Small Cap Equity	5.8 %	5.0 %	3.0 %	6.5 %
Westfield	3.1			
AQR	2.7			
Total International Equity	15.8 %	16.0 %	11.0 %	21.0 %
Capital Guardian	5.7			
Grantham, Mayo	10.1			
Int'l Small Cap Equity	4.0 %	4.0 %	0.0 %	7.0 %
Capital Guardian	4.0			
Venture Capital	1.3 %	3.0 %	0.0 %	5.0 %
TOTAL EQUITY	58.3 %	<b>54.0</b> %	37.0 %	74.0 %

# ASSET ALLOCATION As of November 30, 2006

Role	Current Allocation	Current Policy	Minimum Allocation	Maximum Allocation
Total Core Fixed Income	26.9 %	35.0 %	31.0 %	41.0 %
JP Morgan	7.0			
NCM	0.0			
Mellon Capital	13.7			
Loomis, Sayles	6.2			
High-Yield Fixed Income	9.1 %	7.0 %	5.0 %	9.0 %
Loomis, Sayles	9.1 %			
Cash	0.7 %	1.0 %	0.0 %	5.0 %
TOTAL FIXED INCOME	36.7 %	43.0 %	34.0 %	55.0 %
REAL ESTATE	5.1 %	3.0 %	0.0 %	7.5 %
ALTERNATIVE INVESTMENTS	0.0 %	0.0 %	0.0 %	0.0 %
TOTAL	100.0 %	100.0 %		

AA+

AA1/AA2

AA-

BB

#### Mercer Ra Current M

	Mercer
Large Cap Eq	Rating
Boston Partners	Α
Mellon Russell 1000 Growth	Α
Mellon S&P 500	Α
Mid & Small Cap Eq	
Artisan	B+
Hotchkis & Wiley	Α
EARNEST Partners	B+
Reinhart & Mahoney	В
Westfield	B+
AQR	Α
Int'l Eq	
Cap. Guardian	B+
Grantham, Mayo Intl Intrinsic Value	Α
Grantham, Mayo Intl Small Company	Α

## The Employees' Retirement System of the County of Milwaukee Proposed Investment Manager Due Diligence 2006

<u>Date</u>	Managers Invited to Present
18-January	Hotchkis & Wiley
08-February	Reinhart & Mahoney and EARNEST Partners
15-February	Boston Partners
15-March	Artisan*
19-April	Ariel* (Terminated)
17-May	
21-June	
19-July	Adams Street Partners and ING Clarion
16-August	Capital Guardian and GMO
20-September	
18-October	Loomis Sayles (both Core and High Yield)
15-November	Westfield Capital
20-December	JP Morgan

<sup>\*</sup> Subject to additional performance review at the Investment Committee meeting prior to the Pension Board meeting. Managers are not required to attend Investment Committee meetings.

#### **Notes**:

The format and timings of all investment manager presentations are to be dictated by the Pension Board. Suggested discussion outline attached for all but venture capital, real estate managers and Loomis Sayles (who have to present two strategies under management). The middle of the year has been deliberately left less crowded to allow manager presentations to be brought forward should issues arise. This would also serve to free up the final quarter of the year.

## MERCER

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